

Publications

Monographs

- Furusten, S., 1992, *Management Books - Guardians of the Myths of Leadership*, (Licentiate Thesis), Företagsekonomiska institutionen: Uppsala (lic. diss.)
- Furusten, S., 1995, *The Managerial Discourse - a study of the creation and diffusion of popular management knowledge*, Företagsekonomiska institutionen: Uppsala. (Phd diss).
- Furusten, S., 1996, *Den populär managementkulturen*, Stockholm: Nerenius & Santéus förlag.
- Furusten, S., 1999, *Popular Management Books - how they are made and what they mean for organisations*, London: Routledge.
- Furusten, S., 2003, *Managementkonsultation – reglerad expertis eller improviserad konst?*, Lund: Studentlitteratur.
- Furusten, S., 2007, *Den institutionella omvärlden – organiserings bortom företagsledning och marknad*, Lund: Liber
- Furusten S., 2013, *Institutional Theory and organizational change*, Edvard Elgar
- Furusten S., 2015, *Dåliga kunder gör bra affärer – ett dilemma för offentlig upphandling*, Liber

Edited books

- Furusten, S & Werr, (eds.), 2005, *Dealing with Confidence*, Köpenhamn: CBS Press
- Sundström, G, Soneryd, L & S Furusten (eds). 2010, *Organizing Democracy – the construction of agency in practice*, London: Edvard Elgar
- Furusten, S & Werr, A (eds), 2012, *Expertsamhällets organisering – okunskapens triumf*, Lund: Studentlitteratur
- Furusten, S & Werr, A (eds), forthcoming, *The Organization of the Expert Society*, London: Routledge

Journal articles

- Furusten, S., 1993, "Kunskap eller Ideologi - en studie av populär företagslitteratur" i *Forskning om Utbildning*
- Furusten, S., 1997, "Book Review of Scott, R, & Christensen, S, (eds.), 1995, *The Institutional Construction of Organizations*, *Management Learning*, 28:2, pp. 238-240.
- Furusten, S., 2000, "Ledarskapets följa John - imitationens begränsningar", *Ledmotiv nr. 1*.
- Furusten, S, & Bäcklund, J., 2000, "Koncentration och differentiering på den svenska marknaden för managementkonsultation", *Nordiske Organisasjons Studier (NOS)*, nr 1.
- Furusten, S., 2000, "Book Review of Kubr, M. (ed.), 1996, *Management Consulting: A Guide to the Profession*", in *Scandinavian Journal of Management*, 16, pp. 106-107.
- Kipping, M., Furusten, S., & Gammelsaeter, H., 2003., *Converging Towards American Dominance? Developments and Structures of the Consultancy Fields in Western Europe*, *Entreprise et Histoire*, No 33, pp 25-40.
- Staffan Furusten, 2009, *Management consultants as improvising agents of stability*, *Scandinavian Journal of Management*, Vol 25 (3), pages 264-274.
- Staffan Furusten, 2013, *Commercialized professionalism on the field of management consulting – Journal of Organizational change management*, volume 26, issue 2

Book chapters

- Furusten, S, & Kinch, N., 1992, "Swedish Management Thinking: A Shadow of America", i Lundén, R, & Åsard, E. (red), *Networks of Americanization*, Acta Universitatis Upsaliensis: Uppsala.
- Furusten, S., 1996, "Lets Go Beyond the Myths of Management", in Elfring, T, Siggard-Jensen, H, & Money, A., (red), *Theory-building in the Business Sciences: Papers from the 2nd EDAMBA Summer School*, Köpenhamn: CBS Press.
- Furusten, S & Kinch, N., 1996, "Scandinavian Management, Where are You?", in Jönsson, S., (ed)., *Perspectives on Scandinavian Management*, Göteborg: GRI.
- Furusten, S., 1998, "Kunskap och standard", i Brunsson, N & Jacobsson, B. mfl., *Standardisering*, Stockholm: Nerenius & Santéus förlag
- Furusten, S, & Lerdell, D., 1998, "Managementisering av förvaltningen", i Ahrne, G, (red). *Stater som organisationer*, Stockholm, Nerenius & Santéus förlag.
- Furusten, S., 1998, "The Creation of Popular Management Texts - On Ideological Rhetoric in the Creation of Managerial "Knowledge", in Alvarez, J. (red), *The Diffusion and Consumption of Business Knowledge*, London: McMillan
- Furusten, S, & Bäcklund, J., 1999, "Sweden", i Kipping, M, & Armbrüster, T, (red.), *Management Consultancy Fields in Europe*: Uppsala: Department of Business Studies, CEMP report no 7
- Furusten, S., 2000, "The Knowledge Base of Standards" i Brunsson, N, & Jacobsson, B, (red.), *A World of Standards*, Oxford: Oxford University Press.
- Engwall, Lars, Staffan Furusten and Eva Wallerstedt, 2002, "The Changing Relationship between Management Consulting and Academia: Evidence from Sweden", in Matthias Kipping and Lars Engwall (eds.), *Management Consulting: Emergence and Dynamics of a Knowledge Industry*, Oxford, Oxford University Press.
- Furusten, S., 2004 "Employability and Expertise", i Garsten, C, & Jacobsson, K. *Learning to be Employable: New Agendas for on Work, responsibility, and Learning in a Globalizing World*, London: Palgrave.
- Furusten, S., & Garsten, C., 2002, "Temporary Ties – The Construction of Expertise and Authority in Temporary Consulting Services", in Caseby, D. (ed) *Time & Management*, Palermo: ISIDA
- Furusten, S., 2002, "Från idé till institution", i Bejerot, E, & Hasselbladh, H, (red.), *Kvalitet utan gränser*, Lund: Academia Adacta
- Furusten, S and A Werr, 2009, "The Need for Management Advisory Services: A Consequence of Institutionalization, Organization, and Trust. In Bouno A F, & F Poulfelt (eds) *Client – consultant collaboration – coping with complexity and change*, Charlotte, Information age publishing.
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- Alexius, S, & Furusten, 2005, "Dealing with Values", in Furusten, S & A Werr, (eds), *Dealing with Confidence – the construction of needs and trust in management advisory services*, Copenhagen: CBS Press.
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- Staffan Furusten, 2010, Public Purchasing of Complex Services. Balancing Democratic and Market Values, in Sundström, G, Soneryd, L & S Furusten (eds). *Organizing Democracy – the construction of agency in practice*, London: Edvard Elgar
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- Staffan Furusten, Andreas Werr, Matilda Ardenfors & Sabine Walter, 2011, "CSR och konsultsektorn – vad erbjuds och av vilka", i Jutterström, M och P Norberg (red) *Företagsansvar – CSR som managementidé*, Lund: Studentlitteratur (s. 85-102).
- Furusten, S, 2012, Konsulter, i Isaksson, M & Ottosson, J (eds), *Den svenska modellen*, Stockholm: SNS
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- Furusten, S, Werr, A, & Alexius, S, 2012, "Som flugor kring godsakerna – vad gör konsulter med CSR och hållbarhetsidén", in Furusten, S & Werr, A (eds) *Expertsamhällets organisering – okunskapens triumf*, Lund: Studentlitteratur
- Furusten, S, "Kan vi egentligen kalla konsulter för exporter", in Furusten, S & Werr, A (eds) *Expertsamhällets organisering – okunskapens triumf*, Lund: Studentlitteratur
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- Furusten, S, Werr, A, Ardenfors, M, & Walter, S, 2013, "CSR and the consultancy sector – what is offered and by whom", in Jutterström, M & P Norberg, (eds), *CSR as a Management Idea – ethics in action*, Cheltenham: Edward Elgar.
- Furusten, S, 2014, Upphandling som nerköp, i Björkman, J, Fjaestad, B & Alexius, A (red) *Alla dessa marknader*, Göteborg, Makadam
- Furusten, S, 2014, Illegala demokratiagenter, i Jacobsson, B & Sundström, G (red), *Demokrati och förvaltning: en festskrift till Rune Premfors*, Stockholm: SIR.
- Furusten, S, forthcoming, Handling opposing market logics, in Brunsson, N & Jutterström, M (eds), *Organizing and re-organizing markets* (prel. title)

Reports

- Furusten, S, & Kinch, N., 1993, "Hur skapas den skandinaviska ledarstilen", Working Paper (1993/7), Uppsala: Företagsekonomiska institutionen.
- Engwall, L, Furusten, S, & Wallerstedt, E, 1993, "Bridge Over Troubled Water", Working Paper (1993/8) Uppsala: Företagsekonomiska institutionen.
- Furusten, S., & Bengtsson, H., 1996, "Fortbildning av lärare och styrning av skolan", Stockholm: Skolverket, arbetsrapport .
- Furusten, S & Bengtsson, H., 1997, "Fortbildning av lärare - en pjäs med oklara rollfigurer", Stockholm: Skolverket, slutrapport .
- Furusten, S., 1999, "In the Wake of Deregulation", Stockholm: SCORE report no 9.

- Kipping, M., Furusten, S., & Gammelsaeter, H., 1999., *Converging Towards American Dominance? Developments and Structures of the Consultancy Fields in Western Europe*, Reading: University of Reading, Department of Economics, Discussion Paper series A No 398.
- Furusten, S. & Bäcklund, J., 2000, In the Shadow of American Stars –concentration and differentiation on the Swedish market for management consultation, Stockholm: SCORE:3
- Furusten, S., & Garsten, C., 2000, "Temporary Ties – The Construction of Expertise and Authority in Temporary Consulting Services", Stockholm: SCORE 2000:17
- Furusten, S., 2001, "Consulting in Legoland", SCORE Working Paper 2001:3

Selection of conferece papers (not at all complete, but some glimpses)

- Engwall, L, Furusten, S, & Wallerstedt, E., 1993, "Bridge over Troubled Water", uppsats presenterad vid EGOS Colloquium i Paris, Juli.
- Furusten, S., 1993, "Popular Management Books", uppsats presenterad vid "Conference on Knowledge Workers", April, Lancaster.
- Furusten, S., 1993, "Mercury Mastering Minerva - The Commercialization of a Research Oriented Consulting Firm", Uppsats presenterad på "the Conference on Professions and Management" i Stirling, Augusti 26-28. Företagsekonomiska institutionen i Uppsala (mimeo)
- Furusten, S., 1994, "Guardians of the Myths of Management", uppsats presenterad vid "the eight SCOS conference" i Calgary, 26-28 Augusti. Företagsekonomiska insitutionen i Uppsala, (mimeo)
- Furusten, S, & Tamm-Hallström, K., 1996, "Standards and Standardization", uppsats presenterad vid EURAS-konferensen *Standards and Society* i Stockholm, 3-5 maj, 1996, SCORE, (mimeo)
- Furusten, S., 1996, "In the Wake of Deregulation", uppsats presenterad vid EMOT-konferensen "Regulation & The Formation of Supervision of Rules for Corporate Action", i Manchester 16-18 Maj, 1996, SCORE (mimeo).
- Furusten, S., 1997, "Råd som standardiserad kunskap", uppsats presenterad vid interna SCORE-seminarium om standardisering. (mimeo)
- Furusten, S & Lerdell, D., 1997, "The Diffusion of Managerialism", uppsats presenterad vid "the 13th EGOS Colloquium in Budapest July 3-5, 1997"
- Furusten, S., 1997, "Quality Standards for Organizations", uppsats presenterad vid SCANCORE/SCORE seminarium om standardisering 18-20 september i Arild.
- Furusten, S, Garsten, C, & Perho, A., 1997, "Reducing Uncertainty through Standardization and Flexibilization - the case of management consultants and temps", uppsats presenterad vid konferensen "Uncertainty, Knowledge and Skill", 6-8 November i Limburg. (mimeo)
- Furusten, S, Gammelsæter, H, & Kipping, M., 1998, "Converging Towards American Dominance?Developments and Structures of the Consultancy Fields in Western Europe", uppsats presenterad vid subtheme 7: "The Creation and Diffusion of Management Practices" at the 14th EGOS Colloquium at Maastricht University, the Netherlands, 9-11 July 1998.
- Furusten, S., 1999, "The Regulation of Management Expertise", paper presented at the SCORE board meeting in Stockholm, June 7-8.
- Furusten, S, & Bäcklund, J, 1999, "Dancing with American Wolves", paper presented at the 15th EGOS Colloquium in Warwick, UK, 5-7 July.
- Furusten, S., 1999, "Improvising on a Standard", uppsats presenterad vid Nordiska Företagsekonomiska Ämneskonferensen i Helsingfors, 20-21 augusti.
- Furusten, S, & Garsten, C., 1999, "The Construction of External Experts-the case of management consultants and temporary employees", paper presented at the SCANCOR Workshop on

- "Carriers of Management Knowledge", September 16-17, 1999, Stanford University.
- Furusten, S, & Garsten, C., 2000, "Change Agents or Providers of Flexibility – management consultants as temporary employees", paper presented at the conference *Time and Management*, ISIDA, Palermo, April 6-8.
- Brunsson, N, & Furusten, S., 2000, "The Organization of Management Consulting", uppsats för presentation vid the 16th EGOS Colloquium in Helsinki, 2-5 Juli.
- Furusten, S., 2000, "Consulting in Legoland", paper prepared for the EIASM workshop "The Management Advice Industry" held in Brussels, November 17-18.
- Furusten, S., 2001, "Från idé till institution", uppsats presenterad på NFEK konferensen i Uppsala, augusti, 2001.
- Furusten, S., 2002, "Expertise or Art", uppsats presenterad vid Scores vetenskapliga råds konferens i Stockholm 16-19 augusti.
- Furusten, S, 2005, "Regulation in the Expert Society", uppsats presenterad på Score international workshop Organizing the World, Stockholm, oktober 2005.
- Furusten, S., 2003, "The Role of non-employed Experts for Organizations", paper presented at the 19th EGOS Colloquium, Copenhagen
- Furusten, S & Werr, A, 2007, "Understanding the use of management advisory services – a multilevel framework", presented at the MCD conference in Copenhagen, may 31-june 2 2007.
- Furusten, S, 2007, "New-Professionalism, the institutionalization of a new system for authorizations of new experts", paper to be presented at the EGOS Colloquium in Vienna July5-7, Sub group 32.
- Furusten, S. & Lindberg, N, 2007, "Organizing Institutional Pressure – the construction of the Swedish Code for Corporate Governance", Paper to be presented at the EGOS Colloquium in Vienna, July 5-7. Subgroup 31.
- Furusten, S, 2010, "Management Experts, standards and organizational action - organizing for institutional pressure", EGOS, Barcelona.
- Furusten, S, Werr, A, & Alexius S, 2012, "Idealist innovations and Emperor's new clothes – CSR and the consultancy sector. What Services are offered buy whom? EGOS Helsinki
- Alexius, S & Furusten S, 2013, "Hybrid Social enterprises in sustainability consulting: source of, innovation, authority and institutional confusion – the case of the natural step", EGOS, Montreal
- Alexius, S & Furusten, S, 2013, "Sustainable banking? The discourse repertoire in sustainability reports of banks in Sweden". EGOS, Montreal