

## **Associate Professor Susanna Alexius – List of publications, updated 27 Oct 2022**

### ***Books***

- Alexius, S. (2021). *Att leda komplexa uppdrag* [Managing complex missions]. Stockholm: Idealistas.
- Alexius, S & Furusten, S. eds. (2019). *Managing Hybrid Organizations*. Palgrave Macmillan.
- Brunsson et al (2015). *Att organisera marknader*. Makadam.
- Alexius, S. & Tamm Hallström, K. eds. (2014). *Configuring value conflicts in markets*. Edward Elgar.
- Alexius, S. (2014). *Ansvar och marknader* [Responsibility and Markets]. Liber
- Björkman, J; Fjaestad, B och Alexius, S. eds. (2014). *Alla dessa marknader* [All these Markets]. Makadam.
- Alexius, S. (2007). *Regelmotståndarna: Om konsten att undkomma regler*. [Rule Resistors: on the Art of Escaping Rules] Doctoral dissertation at the Stockholm School of Economics, Stockholm: EFI.

### ***Articles in peer reviewed academic journals***

- Segnestam Larsson, O. & Alexius, S. (2021). The social meaning of money in non-profit organizations: a case study of formal and informal earmarking of money. *Journal of Education and Leadership*, ISSN 1046-6819, E-ISSN 2157-0604.
- Alexius, S. & Furusten, S. (2020). Enabling Sustainable Transformation: Hybrid Organizations in Early Phases of Path Generation, *Journal of Business Ethics*, 165: 547–563 ISSN 0167-4544, E-ISSN 1573-0697.
- Alexius, S & Grossi, G. (2017). Decoupling in the age of market-embedded morality: responsible gambling in a hybrid organization, *Journal of Management and Governance*, ISSN 1385-3457, E-ISSN 1572-963X, Vol. 22, no 2, s. 285-313.
- Alexius, S. (2017). Assigning responsibility for gambling-related harm: scrutinizing processes of direct and indirect consumer responsibilization of gamblers in Sweden, *Addiction Research and Theory*, ISSN 1606-6359, E-ISSN 1476-7392, Vol. 25, no. 6, p. 462-475.
- Alexius, S. & Cisneros Örnberg, J. (2015). Mission(s) impossible? Configuring values of state-owned enterprises. *International Journal of Public Sector Management*, 28(4/5):286-306.

### ***Articles in popular science journals***

- Alexius, S. & Vähämäki, J. (2020). Tillitsparadoxen: När fortsatt NPM-styrning främjar tillit. *Organisation & Samhälle* 2020:2.
- Alexius, S. & Furusten, S. (2020). Med kritisk blick på delningsekonomin. *Organisation & Samhälle*. 2020:1.

Alexius, S. (2019). Konsult utan spelregler. *Kurage: idétidsskrift för det civila samhället*, ISSN 2001-175X, nr 33, s. 17-19

Alexius, S. (2017). Review of the book: Modernizing the Public Sector: Scandinavian Perspectives, Lapsley, I & Knutsson, H. (Red.). Routledge, 2017, *Organisation & Samhälle* ISSN 2001-9114, E-ISSN 2002-0287, no. 2, p. 40-40

Alexius, S (2017). Om värdet av organisorisk mångfald. *Nordisk försäkringstidskrift*, nr 3/2017.

<http://www.nft.nu/sv/om-vardet-av-organisatorisk-mangfald>

Alexius, S & Segnestam Larsson, O. (2017). Vad har ni för värden på kontot egentligen? *Kurage*, no. 23/2017, p. 6-11.

Alexius, S. (2014). "Varför är det så svårt att åstadkomma ansvar på marknader?" *Lotteriinspektionens skriftserie*, 6-2014.

Alexius, S. (2007). "Så gör man sig omöjlig att standardisera". *Tvärsnitt*, nr 4, november.

### ***Book chapters and reports***

Alexius, S. (2022). Hybridorganisering och social innovation: En historisk fallstudie av RFSU. In Bonnedahl, K J; Egan Sjölander, A. & Lindberg, M. (eds.), *Social innovation för hållbar utveckling*. Studentlitteratur.

Gustafsson, K; Alexius, S & Segnestam Larsson, O. (2021). "Proffsighet och professionalisering i civilsamhället - definitioner, drivkrafter och konsekvenser". Stockholm: Ideell Arena

Alexius, S & Vähämäki, J. (2020). In Proper Organization We Trust. *EBA report series, 2020:05*

Alexius, S., & Furusten, S. (2019). Exploring Constitutional Hybridity. In Alexius, S & Furusten, S. eds. *Managing Hybrid Organizations*. Palgrave Macmillan (chapter 1: pp. 1-26).

Alexius, S. & Furusten, S. (2019). Hybrid Challenges in Times of Changing Institutional Conditions: The Rise and Fall of *The Natural Step* as a Multivocal Bridge Builder. In Alexius, S & Furusten, S. eds. *Managing Hybrid Organizations*. Palgrave Macmillan (chapter 13: pp. 267-286).

Alexius, S., Cisneros Örnberg, J. and Grossi, G. (2019). Logics and Practices of Board Appointment in Hybrid Organizations: The Case of Swedish State-Owned Enterprises. In Alexius, S & Furusten, S. eds. *Managing Hybrid Organizations*. Palgrave Macmillan (chapter 8: pp. 157-178).

Furusten, S. & Alexius, S. (2019). Managing Hybrid Organizations. In Alexius, S & Furusten, S. eds. *Managing Hybrid Organizations*. Palgrave Macmillan (chapter 17: pp. 333-360).

Sardiello, T, Alexius, S. and Furusten, S. (2019). Governance Structures in Customer-Owned Hybrid Organizations: Interpreting Democracy in Mutual Insurance Companies. In Alexius, S & Furusten, S. eds. *Managing Hybrid Organizations*. Palgrave Macmillan (chapter 4: pp. 73-94).

Segnestam Larsson, O. & Alexius, S. (2019). Having it Both Ways: Managing Contested Market Money in a Civil Society Organization. In Alexius, S & Furusten, S. eds. *Managing Hybrid Organizations*. Palgrave Macmillan (chapter 5: pp. 95-108).

Alexius, S & Sardiello, T. (2018). Förpliktigande samspel som vardagsrutin – en fallstudie av Borlänge kommun. I Bringselius, L. ed. *Styra och leda med tillit: forskning och praktik: forskningsantologi från tillitsdelegationen*, Stockholm: Norstedts Juridik AB, 2018, s. 167-195

Alexius, S & Sardiello, T. (2018). Att organisera mycket eller lite? För en kväll eller för alltid? En organisationsteoretisk belysning av integrationsinitiativ. *SCORE rapportserie 2018:3*, ISSN 1404-5052.

Alexius, S. (2018). 'The most regulated deregulated market in the world'? Sellers Organizing across Markets. In Brunsson, N and Jutterström, M. eds. (2018). *Organizing and re-organizing markets*. Oxford.

Alexius, S. & Löwenberg, L. Shaping the Consumer: A Century of Consumer Guidance. In Brunsson, N. and Jutterström, M. eds. (2018). *Organizing and re-organizing markets*. Oxford.

Alexius, S. (2017). Expert without rules – the free zone of management consultants in the highly regulated expert society. In Furusten, S and Werr, A. eds (2017), *The organization of the expert society*. Routledge.

Alexius, S. (2017). Tillitens förutsättningar. I Örn, P. ed. *Leda med tillit*, Stockholm: Idealistas.

Alexius, S. (2017). Att styra komplexa uppdrag mot mål och resultat - en forskningsöversikt. Trafikanalys rapportserie.<https://www.trafa.se/globalassets/rapporter/underlagsrapporter/2017/susanna-alexius-pm-forskningsoversikt-mal--och-resultatsstyrning.pdf>

Alexius, S., Gustavsson, M., and Sardiello, T. (2017). Profit-Making for Mutual Benefit: The Case of Folksam 1945–2015. *Scores report series 2017:2*, ISSN 1404-5052.

Alexius, S; Furusten, S and Werr, A. (2017). As flies around goodies – the rise of experts and services in the emerging field of CSR and sustainability. In Furusten, S and Werr, A. (eds), *The organization of the expert society*. Routledge.

Alexius, S (2015) Marknaders värden – arrangemang och implikationer. I Brunsson et al (2015) *Att organisera marknader*. Makadam.

Alexius, S. (2014) Spela lagom! I Björkman, J; Fjaestad, B and Alexius, S. 2014. *Alla dessa marknader*. Makadam.

Alexius, S. (2014). Världens mest reglerade avreglerade marknad (taxi). I Björkman, J; Fjaestad, B och Alexius, S. 2014. *Alla dessa marknader*. Makadam.

Alexius, Susanna; Castillo, Daniel and Rosenström, Martin, (2014). *Contestation in transition – Value configurations and market reform in the markets for gambling, coal and alcohol*. I Alexius, Susanna & Tamm Hallström, Kristina, red. *Configuring value conflicts in markets*. Cheltenham: Edward Elgar.

Alexius, Susanna & Tamm Hallström, Kristina, (2014). Value work in markets. Introduction to Alexius, Susanna & Tamm Hallström, Kristina, red. *Configuring value conflicts in markets*. Cheltenham: Edward Elgar.

Alexius, Susanna & Löwenberg, Leina (2013) Hållbar bankverksamhet? En studie av (den ihåliga) hållbarhetsdiskursen i den svenska banksektorn. *Scores rapportserie*, 2013:01, ISBN: 978-91-89658-76-9

Alexius, S & F Pemer. (2013). “Struggling to challenge an informal field order – professional associations as standard-setters” in A. Buono, A. Stoppelenburg & L de Caluwé (eds) *Exploring the Professional Identity of Management Consultants*. Greenwich: Information Age Publishing Inc.

Alexius, S.; Furusten, S. & Werr, A. (2012). “Som flugor kring godsakerna – vad gör konsulter med CSR och hållbarhetsidén?” i Furusten, S and A. Werr (eds) *Expertsamhällets organisering*. SIRs årsbok 2012, Studentlitteratur.

Alexius, S (2012) "Expert utan regler – managementkonsulternas frizon i det genomreglerade expertsamhället " i Furusten, S and A. Werr (red) *Expertsamhällets organisering*. SIRs årsbok 2012, Studentlitteratur.

Alexius, S & L. Löwenberg (2012) Drömmen om den kloka konsumenten. En historisk belysning av kunskapsideal och organisering av svensk konsumentvägledning, ca 1900-2012. *Score report series* 2012:01.

Alexius, S; D Castillo and M Rosenström. (2011). *Contestation in transition. Value-conflicts and the organization of markets – the cases of alcohol, gambling and coal*. Score report series.

Alexius, S. & S. Furusten. (2005). "Dealing with Values" in Furusten, S. & A. Werr, red. *Dealing with Confidence: The Construction of Need and Trust in Management Advisory Services*. Copenhagen Business Press.

Alexius, S. & A. Sandebring.(2005). "Strategier för att stoppa regler" [Strategies to Stop Rules] in Fernler, K., Svedberg-Nilsson, K. & R. Henning, red. *En illusion av frihet? Företag och organisationer i regelsamhället* [An Illusion of Freedom? Companies and Organizations in the Rule Society], EFIs årsbok 2005. Stockholm: EFI/Studentlitteratur.

Rydmark, S. 2004. "Hur man undviker regler: fallet managementkonsulterna" [How to Avoid Rules: the Management Consultant Case] in Ahrne, G. & N. Brunsson, red. *Regelexplosionen* [The Rule Explosion]. Stockholm: EFI.

### ***Conference papers***

Alexius, S. & Vähämäki, J. (2022). Organizing for Certainty in Inter-Organizational Aid Relations. Paper presented at the *Organizing the World 2.0 conference* at Score, Stockholm October 6-7.

Alexius, S; Brunsson, N, and Furusten, S. (2022). Overcoming inertia in climate mitigation – How can Organization Theory Contribute? Paper presented at the *Organizing the World 2.0 conference* at Score, Stockholm October 6-7.

Alexius, S & Furusten, S. (2020). Organizing a sharing economy: A comparison of contemporary forms and constitutional hybrid organizations. Extended short paper for EGOS 2020, Sub-theme 55: [Tackling Societal Grand Challenges through Unconventional Forms of Organization, July 2-4. \(online due to Covid-19\).](#)

Alexius, S & Furusten, S. (2019). Topical but not new – what can we learn from older forms for sharing

economy? Paper presented at the *EGOS conference* Enlightening the Future: The Challenge for Organizations, Edinburgh, United Kingdom, July 4-6, 2019

Alexius, S. & Vähämäki, J. (2019). A chain of gold? A comparative study on intermediaries, trust and control in complex global aid chains, Paper presented at the *EGOS conference* Enlightening the Future: The Challenge for Organizations, Edinburgh, United Kingdom, July 4-6, 2019

Alexius S. & Segnestam Larsson, O. (2019). Market Means to Political Mission Ends: Scrutinizing the Social Meaning of Moneyin the Swedish Federation for Sexual Education (RFSU), Paper presented at *Political Resources: Autonomy, Legitimacy, Power – A Multidisciplinary Conference on the Role of Economic Resources for Political Organization*, Södertörn, Sweden, May 17, 2019

Alexius, S. & Vähämäki, J. (2019). A chain of gold? A comparative study on intermediaries, trust and control in complex global aid chains, Paper presented at *Political Resources: Autonomy, Legitimacy, Power – A Multidisciplinary Conference on the Role of Economic Resources for Political Organization*, Södertörn, Sweden, May 17, 2019

Sardiello, T. & Alexius, S. (2019). Time for trust? Post-New Public Management reforms in the Swedish social services. Paper presented at the *EGOS conference* Enlightening the Future: The Challenge for Organizations, Edinburgh, United Kingdom, July 4-6, 2019

Alexius, S., Cisneros Örnberg, J. and Grossi, G. (2018). Logics and mechanisms of board appointment in hybrid organization, Paper presented at the 22nd Annual *IRSPM Conference*, Edinburgh, Scotland, April 11-13, 2018.

Vähämäki, J. & Alexius, S. (2018). Obsessive Measurement Disorder: Can a metaphor help us understand, manage and prevent it? *Development Research Conference*, Gothenburg, Sweden, 22-23 August, 2018.

Alexius, S. & Grossi, G. (2016). Decoupling in the age of market based morality: Responsible gaming in a hybrid organization. Paper presented at the *UNIPA conference* 2016.

Alexius, S. & Furusten, S. (2016). Hybrid organizations as path generators. Paper presented at 32nd *EGOS Colloquium: Organizing in the Shadow of Power*, Naples, Italy, July 7-9, 2016.

Alexius, S; Gustavsson, M and Sardiello, T. (2016). Redefining the Social Meaning of Mutual Insurance in Sweden (1945-2015) – An Inquiry into the Justification of Surplus. Paper presented at the *SASE conference* in Berkeley, track “*Corporate actors with morality*”, June X-Y 2016.

Alexius, S and Segnestam-Larsson, O. (2016). Market Means to Mission Ends: Scrutinizing the Social Meaning of Money in a Hybrid Organization. Paper presented at the 45th Annual Conference, ARNOVA, Washington D.C., 17-19 November, 2016.

Alexius, S and Segnestam-Larsson, O. (2016). Managing third sector organizations: The social meaning of money. Paper presented at the 45th Annual Conference, ARNOVA, Washington D.C., 17-19 November, 2016.

Alexius, S. and Furusten, S. (2016). Hybrid professionals as path generators. Paper presented at the *EGOS Colloquium* in Naples, July 2016.

Alexius, S. and Grossi, G. (2016). Decoupling in the age of market based morality. Responsible gaming in a Hybrid Organization. Paper presented at the *UNIPA, /the Azienda Pubblica Workshop IJPA Symposium* on Outcome-based performance management - Special track JMG on Governance and Performance of hybrid organizations. Palermo, May 25-27 2016.

Alexius, S. and Cisneros Örnberg, J. (2015). Mission(s) impossible? Configuring values of state-owned enterprises. Paper presented at the EGOS Colloquium in Athens, July 2-4 2015.

Jutterström, M.; Alexius, S. and M. Rosenström (2014). Intervention markets and market re-organization. Paper presented at the Score conference *Organizing markets*, Stockholm School of Economics, 16-17 October 2014.

Alexius, S. and Furusten, S. (2013). Dilemmas of hybrid social enterprises: the case of the Natural Step Sweden. Paper presented at the 29th *EGOS Colloquium*, subtheme 33 Management Occupations: Exploring Boundaries and Knowledge flows. Montreal 4-6 July.

Alexius, S. and Furusten, S. and Löwenberg, L. (2013). Sustainable banking?: The Discursive Repertoire in Sustainability reports of banks in Sweden. Paper presented at the 29th *EGOS Colloquium*, subtheme 20 Sustainable development and Financial markets: Connections, Pitfalls and Options. Montreal 4-6 July.

Furusten, S; A. Werr and S. Alexius. (2012). Idealist innovations and Emperor's new clothes – CSR and the consultancy sector. What services are offered and by whom? Paper presented at the 28<sup>th</sup> *EGOS Colloquium*, sub-theme 50 Management Consultancy: Exploring the Boundaries and Alternatives, Helsinki, 4-8 July.

- Alexius, S and L. Löwenberg (2012) Vad är hållbar utveckling i bank- och finanssektorn? Paper presented at the *ADHOC 2012, Analysing Discourse: Hands on Conference*, the track “Poststructuralism and Foucault” at Stockholm University, 14-15 June.
- Alexius, S. (2011). Making up the responsible gambler – organizing self-control education and responsible gaming equipment in the Swedish gambling market. Paper presented at the *NFF conference*, Stockholm - Stockholm University, 22-24 August.
- Tamm-Hallström, K; I Gustafsson and S. Alexius. (2011). Risk organizers in quest of authority – Organizing for impartiality in the markets of inspection and certification. Paper presented at the NFF conference, Stockholm University 22-24 August.
- Tamm-Hallström, K; I Gustafsson and S. Alexius. (2011). Risk organizers in quest of authority – Organizing risks and risk prevention in the markets of inspection and certification. Paper presented at the 27th EGOS Colloquium, Gothenburg, 7-9 July.
- Alexius, S and F. Pemer. (2011). "Struggling to challenge an informal field order - professional associations as standard-setters", paper presented at the 5th International Conference on Management Consulting (CMC), Amsterdam, VU University, 9-11 June.
- Alexius, S and F Pemer. (2010). “Undercover Standardization – challenging an informal field order”. Paper presented at the DMO publication workshop, Stockholm Sept 31-Oct 1<sup>st</sup>.
- Alexius, S. (2010). “Responsibility for sale. Commodification and responsibilization in the Swedish gambling market”. Paper presented at the conference Gambling, Entertainment and Finance, Visby September 24<sup>th</sup>. Available on-line at:
- Alexius, S. (2010). “Responsibility for sale. Responsible gaming from morality to commodity. Paper presented at the ISA conference in Gothenburg, RC02-panel “Market and morality”, July 18<sup>th</sup>.
- Alexius, S. (2008). ”Escaping rules in a world of standards: a typology and a radical contribution”. Paper presented at the conference (*Re) Regulation in the Wake of Neoliberalism. Consequences of Three Decades of Privatization and Market Liberalization* (Second Biennial Conference of the Standing Group of Regulatory Governance of the European Consortium for Political Research ECRP and the Regulation Network), Utrecht, June 5-7.

Alexius, S. (2005). *Disorganized Rule resistance: How to escape and deconstruct formal rules.*

*Lessons from the Swedish Consultancy field.* Paper presented at the conference “Organizing the world”, Score, Stockholm October 12-15.

Alexius, S. (2005). *Self-regulating others: Meta organizational strategies in the Swedish Consulting field.* Paper presented at EGOS 21:st Colloquium, Berlin June 30 – July 2.

Jutterström, M & S. Rydmark. (2003). *PR-konsulters påverkan av offentliga beslut: diskriminering av kunskap som strategi* [PR Consultants in Public Decision Making: Discrimination of Knowledge as Strategy] Paper presented at the 17th NFF conference, Reykjavik, Iceland, August 14-16.

### ***Business case***

Alexius, S. 2011. *Play responsibly! A case on the Swedish state gambling operator Svenska Spel and its dual mission to balance profits and social responsibility*, Available upon request from the author:

susanna.alexius@score.su.se

Alexius, S. 2010. “Spela lagom! Svenska Spel och det dubbla uppdraget”

Available online at: <http://urn.kb.se/resolve?urn=urn:nbn:se:hgo:diva-669>